

10/17/2022

Indiana Department of Administration  
Division of Disability and Rehabilitative Services  
Procurement Division  
402 W. Washington St., Room W468  
Indianapolis, Indiana 46204

Dear Ms. Deaton-Reese,

PCG-Indiana, Inc is pleased to submit a response to 23-72518.

RFR Title:	Authorized Activities for Pre-Employment Transition Services
RFR:	23-72518
Vendor Name:	Indiana Department of Administration Division of Disability and Rehabilitative Services
Address:	Procurement Division 402 W. Washington St., Room W468 Indianapolis, Indiana 46204
Opening Date:	October 17, 2022
Opening Time:	3:00 PM

The State of Indiana Department of Administration Division of Disability and Rehabilitative Services seeks to use Pre-ETS authorized activities funds to improve the transition of students with disabilities from school to postsecondary education or an employment outcome. The Department will benefit from a partnership with PCG-Indiana, Inc. (PCG-Indiana) because our team draws on our experience working with developmental services, various vocational rehabilitation stakeholders, and employment service providers. Our team also brings understanding of the training and technical assistance needed to help Indiana improve services to people with disabilities. PCG-Indiana is an Indiana corporation and is a wholly owned subsidiary of Public Consulting Group LLC (PCG LLC).

Unlike other vendors, our PCG-Indiana team includes Vocational Rehabilitation (VR) program and WIOA Partners including special education workforce development programs who were formerly employed with state agencies that provide these services, and who have specific experience conducting and developing trainings, providing technical assistance and implementing best practices.

As directed in RFP Section 2.2 Executive Summary, PCG is providing the required information as outlined below.

### ***2.2.1 Summary of Ability and Desire to Supply the Required Products or Services***

As you will see from the many project examples we have cited herein, PCG and its parent, PCG LLC, have helped numerous public sector organizations across multiple states, including Indiana. Highlights of our relevant project experience include our Indiana VR Training and Technical Assistance for Employment Service Providers; FSSA Vocational Rehabilitation Employment Services Model Evaluation; Pre-Employment Transition Services; Project SUCCESS for IDOE; and Vendor Registration and Claims Payment System projects. In addition to the above, we have completed large-scale training and professional development initiatives at the city, state and federal level for health and human services and education professionals over the past three decades, including projects in the states of Washington, New York, California, and Mississippi.

PCG is willing to provide the requested products and/or services included in this RFP for Authorized Activities for Pre-Employment Transition Services subject to the terms and conditions set forth in the RFP including, but not limited to, the State's mandatory contract clauses as explained in RFP Section 2.3.6.

### **2.2.2 Signature of Authorized Representative**

As PCG LLC Human Services Practice Area Director, I am authorized to commit PCG to our representations and can certify that the information offered in this proposal meets all the general conditions, including the information required in Section 2.3.4 of this RFP.

#### **Authorized Signatory:**

William S. Mosakowski  
Founder & CEO 148 State Street, 10th Floor  
Boston, MA 02109  
Phone: 617-426-2026 tel  
WMOSAKOWSKI@pcgus.com

#### **Principal Contact:**

Sarah Salisbury, Engagement Manager  
148 State Street, 10th Floor  
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Company's Bidder ID#0000024455  
FEIN: 26-4450810  
Type of business: Indiana Corporation  
North American Industry Classification System Code: 541611

### **2.2.3 Respondent Notification**

PCG acknowledges that all respondents will be notified via email of all updates to this RFP following proposal submittal. We will notify the Procurement Division of any changes in any address that may have occurred since the origination of this solicitation and understand that the Procurement Division will not be held responsible for incorrect vendor/contractor addresses.

#### **2.2.4 Secretary of State**

PCG acknowledges that all respondents providing the products and/or services required by this solicitation must be registered to do business within the State by the Indiana Secretary of State. PCG is registered and in active status according to the Secretary of State website, [www.in.gov/sos](http://www.in.gov/sos).

#### **2.2.5 Other Information**

We acknowledge that our offer must be firm and remain open for a period of not less than 180 days from the proposal due date. We also acknowledge all addenda issued in relation to this scope of work.

We look forward to working in partnership with the State of Indiana on this worthwhile project.

As PCG-Indiana, Inc Founder and CEO, I am authorized to bind PCG with this bid.

Sincerely,

A handwritten signature in blue ink, appearing to read "William S. Mosakowski".

William S. Mosakowski  
Founder & CEO

PCG-Indiana, Inc